



October 2006

This newsletter is also available online at:
<http://www.essecusa.com/newsletter/newsletter.htm>

Job Forum

Job Offers

Reminder: you can now access the AAGEF jobs forum on:

<http://www.aagef.com/Emplois.htm> using your ESSEC provided e-mail ("Sur le site des anciens (<http://essecnet.alumni.essec.fr/>), entrer son code d'accès (donné aux cotisants), aller dans la "mise à jour de la fiche annuaire" puis "update e-mails". Là, il faut entrer l'adresse e-mail vers laquelle on souhaite faire suivre le courrier qui serait envoyé à l'adresse "alumni.essec.fr". Cela génère automatiquement la création d'une adresse au format "prenom.nom@alumni.essec.fr" et fait suivre tout courrier à l'adresse indiquée. Pour des indications plus précises et sûres, demander à la webmaster d'EssecNet, webmaster@essecmde.com ou 01 56 91 20 20").

To publish a job or internship offer, please e-mail [Anne Stone](mailto:Anne.Stone).

Special Entrepreneurs

INVEST IN PROVENCE - New York Rendez-Vous - OCTOBER 18TH 2006 at French Institute Alliance Française:

INVESTMENT OPPORTUNITIES AND ENTREPRENEURSHIP IN PROVENCE

Working closely with AFII, Mission Economique, Chambre de Commerce, French Tuesdays, Alliance Française in New York, **Provence Promotion** (Agence de Développement Economique des Bouches du Rhône, Association à but non lucratif) specializes in promoting and facilitating business creations and investments in Provence.

After successful seminars in Palo Alto, Boston, London and Montreal, Provence Promotion now takes its project to New York to French/francophile investors and business leaders in a two-hour workshop + cocktails session.

Find more information about Provence Promotion and the workshop on:

<http://www.investinprovence.com/>

If you are interested register now - Places are limited.

Date & Time: Wednesday October 18th, 2006 – 6 PM

Venue: French Institute Alliance Française – Sky Room, 22 East 60th Street, New York

Registration: <http://www.investinprovence.com/>

Contact: [Cécile Brun](mailto:Cécile.Brun), tel.: +33 (0)4 96 11 60 28

ESSEC USA Community – Event Organizer

You are outgoing, highly energetic (and of course you are, after all you're an ESSEC Alumni!): join the ESSEC USA team as an **Event Organizer!**

In cooperation with the Board of Administrators, you will be in charge of conceiving, implementing and promoting ESSEC USA events and have lots of fun along the way.

Don't wait any longer! Contact [Anne Stone](mailto:Anne.Stone) now!

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ESSEC USA EVENTS

1. Miami Chapter

You are invited to the **Miami Chapter Happy Hour!**

Date & time: October 6th 2006 - 6 PM

Venue: Gordon Biersch 1201 Brickell Avenue, Miami FL 33131.

RSVP: Miami Chapter Leader [Ovidiu Sofronia](mailto:Ovidiu.Sofronia)
tel.: 786 208 7926

2. ESSEC Alumni bi-monthly luncheon

Due to popular demand, ESSEC Alumni Association is pleased to propose the 2nd ESSEC Alumni luncheon on Friday October 20th at La Cote Basque, located at 60 West 55th Street between 5th and 6th Avenue in Manhattan (212-688-6525).

Pre-Registration: RSVP [David Rigaud](mailto:David.Rigaud) by October 10th

Final Registration and Price: to be confirmed later



Interview of the Month: David Rigaud - ESSEC 95

Q1: Tell us about your background and current job?

I graduated from ESSEC in 1995 after obtaining a master of civil engineer from ESTP in 1993. Since 1995, I have been working in the banking sector covering mostly Latin America. I lived in Chile and Argentina for a total of roughly 4 years and I am currently Head of the Latin America Group within Calyon, based in New York. I am in charge of a team of 10 people and our main duty is to support and grow our business in the region.

Q2: Why did you decide to come and stay here?

Working in the financial services industry is fascinating, however if you have not worked in New York, you miss a big part of the fun. I always wanted to live such experience for both personal and professional reasons. That being said, I was still missing the opportunity to work there when I was lucky enough to be offered that opportunity two years ago. Since then, we have been very happy as a family and I have been enthusiastic about my job. I am seriously considering staying much more time than my original assignment of three years in New York.

Q3: What advice would you give to ESSEC graduates who would like to come to work here?

I think the best way to come to work in the USA for young graduates would be through the VIE in a French company. This is a very good compromise as it allows you, for a period of up to 18 months, to check whether you like it (and you certainly will) or not, with very decent financial conditions. If everything works out well, then you should be able to manage a permanent position within the same company. As for more experienced graduates, I would suggest to be hired by a company, that has operations in the USA, in your residence country and after a while manage to get transferred to the USA. Finally, you can try to come to the USA on your own and set up your company from scratch; that is somewhat more challenging but really in the ESSEC spirit.

Q4: How do you think your ESSEC background helped you?

First of all, ESSEC is not only a "Grande Ecole"; this is above all a great experience that is helping you develop your skills. I would even say that personal skills are as important as academic skills during your life at ESSEC. Be part of one or even more of the "assocés" is certainly one of the best ways to have a sense of what will be your life while working. Being a member of the BDE has been a very helpful experience and I learned a lot with regards to management and teamwork.

Q5: What do you consider as your role in the ESSEC family?

As a member of the ESSEC family, I consider my role equivalent to what you would expect from the members of your own family. My objective is to help as much as I can, to defend the interest of ESSEC in any instances and above all not to forget to say how proud you are about your family.

Thank you David!

3. Grandes Ecoles au Féminin & Ipsos Survey (You guys should also read this)

For this study on the professional career of the Alumni (both Men and Women) from 9 "Grandes Ecoles" (Centrale Paris, ENA, ENPC, ESCP-EAP, ESSEC, HEC, Insead, Les Mines et Polytechnique), GEF and Ipsos partner with:

1. Le Ministère de l'Economie, des Finances et de l'Industrie,
2. La Poste,
3. PSA Peugeot Citroën,
4. Total,
5. La Chambre de Commerce et d'Industrie de Paris.

Take a couple minutes to fill in the anonymous questionnaire on:

<http://etd.ipsos.com/ge06.asp>
before October 22nd, 2006.

Survey results will be communicated early in 2007.

Look up GEF on:

www.grandesecolesaufeminin.net

Contact the ESSEC USA Chapters:

- [Chicago](#) – Damien Zinck
- [Miami](#) – Ovidiu Sofronia
- [Los Angeles](#) – Stanislas Debreu
- [San Francisco](#) – Olivier Poissonier
- New York – TBA

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